



Arrow Bolt has been supplying its customers with quality fasteners and industrial supplies for over 25 years!

Just over the past 5 years Arrow Bolt brought on a full line of electrical hardware and fasteners. Everything from wire and cable to fuses, bulbs, and switches and everything in between.

[>> Case Study](#)

## Increased efficiency and smooth conversion... **Arrow Bolt & Electric, Inc.**

### >> Customer Overview:

Arrow Bolt & Electric has been serving the industrial market since 1985. Their location makes them readily accessible to their customers in the greater Dallas / Ft. Worth area. With a very active sales counter and a staff of outside sales professionals, they have a demand for immediate product and order status. Arrow ran the Intrust product from 1999 until their recent migration to our V2 Windows product.

### >> The Result:

"Going live was easier than we ever imagined!" remarked Gary Davis, Arrow's Manager. "All our data from Intrust was in V2 and ready for us to use before we opened our doors on Monday morning. The training we received allowed us to perform our day's work easily. The Windows product is certainly more intuitive, and the flexibility is outstanding. When we have questions, the support team has been responsive and great to work with."

"We found several things that helped us increase our efficiency immediately: the counter sales function designed for our type of business, the integrated label feature that allows us to design custom labels, the ability to have multiple order screens open on one desktop, and the feature that allows us to automatically price sales lines with the last price we charged the customer. We improved our operations on day one!"

Arrow has been live a month now, and is beginning to dig into the reporting capabilities of V2. "Reporting is easy, and there is so much we can do with it," continued Davis. "We are amazed at the number of reports and how much flexibility they have. The entire system is so user-friendly, even for our people who are completely non-technical."

So what is the next step for Arrow? "We are also looking forward to implementing their E-Commerce offering after the first of the year," replied Davis. "We are expecting another nice success in allowing our customers to order on-line from us!"

Increased efficiency and smooth conversion...

# Arrow Bolt & Electric, Inc.



## >> About V2:

The V2 Windows software product is in use in over 200 industrial supply operations. V2 is easy to learn and powerful to use. With integrated e-mail, faxing, labeling, and forms design, V2 eliminates third-party products and provides seamless communications with customers and vendors. V2 improves your productivity in numerous ways: better access to your data, tightly integrated sales and purchasing functions, exceptionally flexible reporting, alerts, and keystroke reduction.

V2 includes:

- Sales Order
- Point of Sale
- Purchase Order
- Inventory Management
- Warehouse Management
- Customer Relationship Management
- Accounts Receivable
- Accounts Payable
- General Ledger
- UPS & Fed-EX Manifest Integration
- Document Management
- E-Commerce
- EDI
- Credit Card Processing
- Management Information
- Lot Tracking
- Sales Analysis
- Rework / Secondary Operations

## >> About Integrated Systems Technology, Inc.:

Integrated Systems Technology, Inc. has provided software solutions for distributors for over 28 years and today provides superior distribution software and information systems for our e-commerce economy. Recognized for top features and customer support, IST provides a comprehensive answer to the automation needs of today's wholesale distribution industry.

The V2 Supply Chain Software provides an end-to-end solution for your distribution business. From the front counter to the shipping dock, all of your distribution functions are integrated in one common database insuring the completeness and integrity of your data.

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