



Windows software productivity a hit for Action Industrial Group

>> Customer Overview:

Action Industrial has been an Intrust client since 1994. As a distributor of fasteners, hose, construction supplies, and gaskets, their diverse product offering requires a very capable supply chain software solution. Wanting to leverage the benefits of Windows-based software, Action contracted with IST for our V2 Windows product on July 15, 2010.

>> The Result:

Since going live on V2 August 30, Action has seen tremendous results. "With our 50,000 items, having the Google-type search has made finding items easy," according to Jeff Nyman, Action's President. "We are seeing excellent productivity gains using the kitting function, since we change our kits on the fly. The rework feature is by far the most capable of any system we have ever used. Features available in this product have made our warehouse more efficient."

"Our conversion to this system went well, and our people were immediately able to go to work and be productive," continued Nyman. "We made a few changes to our procedures during the implementation that improved our processes, and we cannot wait to begin to utilize new features in our next phase." Action has plans to implement a full E-Commerce site, as well as automating their warehouse using scanners.

Barbara Streitweiser, Action's Office Manager, notes a number of productivity gains. "The ability to keep multiple customer and vendor contacts is great. We are using V2's automated document delivery to e-mail or fax required documents, saving us time. In addition, the large number of reports, plus the flexibility of creating new reports has provided us instant knowledge. In the accounting area, we are saving hours per day."

>> About V2:

The V2 Windows software product is in use in over 200 industrial supply operations. V2 is easy to learn and powerful to use. With integrated e-mail, faxing, labeling, and forms design, V2 eliminates third-party products and provides seamless communications with customers and vendors. V2 improves your productivity in numerous ways: better access to your data, tightly integrated sales and purchasing functions, exceptionally flexible reporting, alerts, and keystroke reduction.

V2 includes:

- Sales Order
- Point of Sale
- Purchase Order
- Inventory Management
- Warehouse Management
- Customer Relationship Management
- Accounts Receivable
- Accounts Payable
- General Ledger
- UPS & Fed-EX Manifest Integration
- E-Commerce
- EDI
- Credit Card Processing
- Management Information
- Lot Tracking
- Sales Analysis
- Rework / Secondary Operations

>> About Integrated Systems Technology, Inc.:

Integrated Systems Technology, Inc. has provided software solutions for distributors for over 28 years and today provides superior distribution software and information systems for our e-commerce economy. Recognized for top features and customer support, IST provides a comprehensive answer to the automation needs of today's wholesale distribution industry.

The V2 Supply Chain Software provides an end-to-end solution for your distribution business. From the front counter to the shipping dock, all of your distribution functions are integrated in one common database insuring the completeness and integrity of your data.

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